



To Whom It May Concern:

Re: Raymond Hearn Golf Course Designs, Inc.

White Lake Golf Club (WLGC) was established in 1916 by golf architect Tom Bendelow. We are a private golf club located in West Michigan. A few years ago, the WLGC Board of Directors hired Ray Hearn to create a master plan for the entire property. Our golf course was long overdue for a renovation, but we needed a master plan from a professional golf course architect to guide us in the proper direction. The renovations, under Hearn's supervision, have already been called a remarkable success by our membership with great anticipation as we start the next phase of our renovation process.

Ray is professional, passionate, dedicated, very knowledgeable and always available. He has been a savior for our club. Our membership always had big ideas for renovations but could never come to a consensus on how to proceed. Just the simplest matter such as a controversial tree (should it be removed, or should it stay?) almost always led to a stalemate by our decision makers. Now, with Ray Hearn as our "voice of reason" we can make quality, logical golf course renovation decisions and move forward knowing we are doing the right thing. Our membership is always willing to proceed with Ray's master plan knowing we are on the path to success. Our renovation decisions will have a lasting effect on our golf course as well as our membership for decades into the future.

Ray will provide exceptional designs, locate qualified contractors, be fully involved with the bid process and be present during construction to oversee the work, making sure it meets his high-quality standards. We find all of Ray's attributes priceless. We could not do it right without Ray!

I personally have had the privilege of being the liaison and project manager between our club and Ray and the golf course contractors during the entire master plan and renovation process. His skills are impeccable.

I highly recommend Ray Hearn. As you consider hiring a golf course architect, spend a little time with Ray Hearn. You will be impressed!

If you need further information, please contact me at 231-282-0919 or email at don_nellis@msn.com

Don Nellis
WLGC Board member